

CONSULTING CONNOISSEURS



**The Quality of Being
Predictable with Great
Confidence**

Advisory

Development

Transformation

Research

Introduction

Consulting Connoisseurs are new generation management consultants specializing in the state-of-the-art delivery methods of **modeling and simulations** in addition to conventional delivery methods across the spectrum of strategic to operational challenges in a wide variety of organizations. Our delivery is based on leveraging the phenomenon of **convergence**, especially in the landscape of management, technology, business sciences and the frontiers of information sciences that make it a unique sphere of delivery. We have a strong team of highly qualified and experienced individuals who are focused on delivering to the client's business success.

Value Proposition

Consulting Connoisseurs brings you the best-in-the-class services that are based on the foundations of our distinct value propositions:

- **Guaranteed results:**

The only consulting company that gives you a guarantee, making your engagement a no-risk proposition.

- **Specialized expertise:**

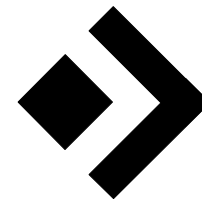
We have a range of specialized interdisciplinary skill-sets that interface between functions and help us 'beat the convention'.

Business Verticals

Key businesses we operate in:

- Government
- Education
- Metals & Downstream
- Healthcare
- Process Manufacturing
- Construction
- White Goods
- Industrial Goods
- Advanced Technologies
- Information Technology
- Infrastructure
- Retail Services
- Business Services

Well-versed with diverse sectors, we leverage well-developed generic business models and turbo-boost them through industry specific know-how and optimally directed innovative changes



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Advisory Services

They extend over a wide array of strategic faculties like **organizing businesses** (synergy analysis, planning growth, hive-offs, etc.), **understanding technology in the strategy context**, technology and operational areas like **providing transparency, business process re-engineering and business transformation**. Include a range of offerings for client needs like strategy formulation, investment analysis, project-based consulting, technology management, assessments, audits, cost reduction, business process re-engineering, portfolio management, performance improvement, etc. to meet our client needs.

Research Services

Consulting Connoisseurs partners with research oriented organizations, academia and research based institutions for developing their **research capability and infrastructure**.

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Development Services

Development services involve the **creation of a special delivery engine** that enables the clients to improve the skill levels across their organization and, prepare the client workforces for the strategic or operational transformation. They also include **developing organizational teams or departments** for specific strategic objectives where the team will be conceptualized, created and operationalized before handing over.

Transformation Services

Transformation services help client agencies to ensure that their strategy doesn't get 'Lost in Translation'. Our unique transformational framework helps clients **manage their risks in a transformation** better and **ensures the fulfillment of the strategic objective**.



Our President



Mr. Nikhil S. Gurjar, is the founder and the President of Consulting Connoisseurs. He has extensive experience in modeling and simulation-based management consulting and has also worked in several sectors including steel, specialty materials, oil, white goods, consumer goods, education, IT, robotics technology and textiles. His functional expertise span across the areas of management consulting, project management, sales, operations and Information Systems and IT. His earlier association has been with top industries like ThyssenKrupp, Oracle, Siemens, Indian Oil, Electrolux and IIT. His experience has spanned across the geographies of the United States, Europe (including Germany, France, Netherlands and Italy) and India. He is also, therefore, fluent in 6 languages.

Mr. Gurjar is an empaneled consultant at the National Productivity Council of India for Lean Management under the MSME Scheme. He was also in the expert committee of DST for the National Spatial Database Infrastructure.

His passion for development has seen him develop programs for CII and also the Warwick Manufacturing Group, University of Warwick, UK. In addition he has also conducted several development activities for agencies like IIT, VIT, PPMI, etc. in various areas and each of his programs have received overwhelming response. Mr. Gurjar is a guest faculty teaching Project Management at NITIE, a leading B-School in India.

A graduate in Mechanical Engineering from IIT Bombay, he also holds a gold medal MBA from NITIE, Bombay and a first class master's level specialization in Intellectual Property Law from WIPO, Geneva and University of South Africa, Pretoria. He has won several academic honors including the NCERT National Talent Search Scholarship in Class X, the All India Universal Science Talent Search Award in Class XII, the first prize in the Godrej sponsored All India Business Plan Competition, the Chairman's Best Student Award, the Director's Best Project Award and the Gold Medal at NITIE.

Mr. Gurjar has published over 15 international papers in several areas including Strategy Management, Business Process Re-engineering, Supply Chain Management, Information Technology, Law and Education. Much of his work has been interdisciplinary and go on to demonstrate his extensive skills in diverse areas and techniques. They also explain the innovative approaches that were used to solve business issues across a variety of clients. Some of his papers are part of the MBA curriculum in colleges around the world.

In his free time, he is busy working on his novel, preparing plans for traveling or meeting people. An active member of Rotary International, Mr. Gurjar handles the magazine portfolio at the Rotary Club of Bombay Powai.

Reaching Us

Consulting Connoisseurs is headquartered near Mumbai, the business capital of India. Our office is at Airoli, Navi Mumbai and is easily reachable from the airport (about 15 kilometers or 10 miles; 35 minutes by Taxi), the main station Thane (about 6 kilometers or 4 miles; 25 minutes by Taxi), or just 2 kilometers off the Eastern Express Highway, across Airoli Bridge.

Our office address is as follows:

Consulting Connoisseurs
Office Number 4, First Floor, Sai Baba Plaza,
Sector - 15, Airoli,
Navi Mumbai - 400 708
Maharashtra State, India

Find us on Google Maps: 'Consulting Connoisseurs Navi Mumbai'

You could also reach us via email info@consultingconnoisseurs.com
Alternatively, you could also call us at +91 961 942 8209.



Optimally Engineered Unique Solutions

Our core strength lies in using the **Systems Approach** to factor in the uniqueness of each problem, thereby giving a well-directed optimally engineered unique solution. A few examples of how we can assist your business are provided here for your reference. Contact us for more specific offerings for your area. Read more on our offerings at www.consultingconnoisseurs.com.

When it comes to managing risks, do you often see

- A qualitative and not quantitative treatment?
- Reality outside your Best-Worst case Spectrum?
- You are 'lost' when the Risk becomes a Reality?
- Incrementally, yet continually moving targets?
- Ignorance and big Surprises in the 'ranks' when risks are escalated?

If yes, you need to avail our **Risk Management Advisory, Development or Transformation Services**. Our unique offerings help companies develop organizations, improve process and ensure business success.

Do you see

- Overproduction
- Stocks
- Excessive Movement
- Unwanted Transport
- Waiting Times
- Defective Outputs
- Wasteful Processes

In your business?

If yes, you need to avail our **Lean Management Advisory or Transformation Services**

Do your projects typically have

- Time Over-runs?
- Overtime Bookings?
- Cost Over-runs?
- Delays from Unexpected Quarters?
- Weak Concept-to-Delivery Links?
- Investment Effectiveness Issues?

If yes, you need to avail our **Project Management Advisory, Development or Transformation Services**. Our unique offerings help companies develop organizations, improve process and ensure business success.

Selected Clients



Process Plant & Machinery Association Of India



bhansali ENGINEERING polymers ltd.



BHAKTI VEDANTA HOSPITAL



Dr. Mahajan's Hospital
Industrial Trauma Center



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